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# Sales Series Certificate

## Sales Series Certificate

This document certifies that **Festo Ngadaya** has completed the training "[EN] - Sales Series"

Course summary: A comprehensive sales series covering prospecting, planning, handling objections, and closing. Learn how to identify potential customers effectively, address concerns confidently, and secure commitments to drive successful sales outcomes. Master the art of engaging with prospects, overcoming challenges, and closing deals.

provided by Cerba HealthCare University

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You can also find this document on the Internet at the following address: <https://cerba-healthcare.360learning.com/api/safelinks/L2FwaS9jZXJ0aWZpY2F0aW9uLzQzOTU3MzI2OTU3OTEwNDI>

