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Enhancing your sales skills

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This document certifies that **Tihitena Belete Zewede** has completed the training "[EN] - Enhancing your sales skills"

Course summary: A comprehensive online course designed to enhance your sales skills. Learn the art of storytelling and narrative to captivate clients and avoid common sales pitfalls. Unlock the secrets of prospecting to target the right people and build productive relationships. Understand buyer psychology by uncovering their needs and motivations.

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You can also find this document on the Internet at the following address: <https://cerba-healthcare.360learning.com/api/safelinks/L2FwaS9jZXJ0aWZpY2F0aW9uLzcvODE5NDg5Nzk1MjE4MjM>



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